

Ongoing Supplier Opportunities - Encore Boston Harbor: (see note 1 below)

		Supplier Criteria: see note 2 below				Opportunity Timing: see note 3 below							
Category	Commodity	On-Call	Avail. 24x7	Trade Licensed	OEM Auth.	'18 Q1	'18 Q2	'18 Q3	'18 Q4	'19 Q1	'19 Q2	'19 Q3	'19 Q4
Event Services	Audio Visual Equip. & Services (Supplemental)				Yes					X			
Event Services	Destination Management Companies (DMC)			Yes							X		
Event Services	Entertainment - Bands, DJs, etc.										X		
Event Services	Exhibition Services Companies				Yes						X		
Event Services	Photographers & Videographers										X		
Event Services	Promotional & Gift Items						X						
Event Services	Stage & Lighting Rigging Equipment			Yes						X			
F&B Beverages	Beer, Wine, & Spirits			Yes							X		
F&B Beverages	Soda, Juice, & Water			Yes							X		
F&B Food	Bread			Yes						X			
F&B Food	Dairy			Yes						X			
F&B Food	Fruit & Produce			Yes						X			
F&B Food	Grocery Items			Yes						X			
F&B Food	Meat (Beef/Pork/Poultry/Lamb)			Yes						X			
F&B Food	Seafood			Yes						X			
F&B Food	Specialty Foods			Yes						X			
F&B Products	China, Glass, Silver, Smallwares				Yes				X				
F&B Products	Kitchen Equipment & Parts				Yes				X				
F&B Products	Paper & Disposable Goods									X			
General Ops	Car Washing & Detailing									X			
General Ops	Copier Equipment & Maintenance	Yes			Yes					X			
General Ops	Furniture (Replenishment Only)				Yes					X			
General Ops	Medical Supplies & Equipment				Yes						X		
General Ops	Office Supplies & Equipment				Yes						X		
Hotel Ops	Hotel Room Amenity Products				Yes					X			
Hotel Ops	Laundry Services (Duvets/Mats/Specialty)		Yes							X			
Hotel Ops	Room Keys (Logo'd Mag Cards)				Yes					X			
Hotel Ops	Spa & Salon Products				Yes					X			
Maint. Materials	Cleaning & Janitorial Supplies				Yes				X				
Maint. Materials	Electrical Supplies				Yes					X			
Maint. Materials	Glass, Marble, Tile & Metal				Yes					X			
Maint. Materials	HVAC Parts & Supplies				Yes					X			
Maint. Materials	Lumber - Rough & Millwork										X		
Maint. Materials	Paints & Stains				Yes						X		
Maint. Materials	Plants, Trees, & Flowers									X			
Maint. Materials	Plumbing Supplies & Fittings				Yes					X			
Maint. Materials	Propane, Gases, & Diesel	Yes	Yes	Yes	Yes						X		
Maint. Materials	Safety & Protective Equipment				Yes					X			

Maint. Materials	Signage									X			
Maint. Materials	Tools & Hardware				Yes					X			
Maint. Services	Carpentry Services	Yes	Yes	Yes						X			
Maint. Services	Carpet Cleaning & Installation	Yes	Yes	Yes							X		
Maint. Services	Cleaning - General Janitorial Services	Yes	Yes	Yes							X		
Maint. Services	Cleaning - Specialty (Duct, Grease etc.)	Yes	Yes	Yes						X			
Maint. Services	Electrician Services- High Voltage	Yes	Yes	Yes	Yes							X	
Maint. Services	Electrician Services- Low Voltage	Yes	Yes	Yes	Yes							X	
Maint. Services	Fire Detection & Supression	Yes	Yes	Yes	Yes							X	
Maint. Services	Glass & Mirror Work	Yes	Yes	Yes								X	
Maint. Services	HVAC Repair Services	Yes	Yes	Yes	Yes							X	
Maint. Services	Landscaping Services	Yes										X	
Maint. Services	Locksmithing	Yes	Yes									X	
Maint. Services	Manufacturer Maint. Contracts	Yes	Yes	Yes	Yes							X	
Maint. Services	Marble Cleaning & Installation	Yes	Yes	Yes								X	
Maint. Services	Masonry Work	Yes	Yes	Yes								X	
Maint. Services	Painting Services	Yes	Yes	Yes								X	
Maint. Services	Pest Control Services	Yes	Yes	Yes	Yes					X			
Maint. Services	Plumbing Services	Yes	Yes	Yes								X	
Maint. Services	Roofing Services	Yes	Yes	Yes								X	
Maint. Services	Snow Removal	Yes	Yes									X	
Maint. Services	Waste Removal - Hazardous & Regulated	Yes	Yes	Yes						X			
Maint. Services	Waste Removal - Recycling & Trash	Yes	Yes	Yes						X			
Maint. Services	Water Treatment - Chilling/Spa/Systems	Yes	Yes	Yes						X			
Maint. Services	Window Washing - High Rise			Yes								X	
Marketing	Direct Mail Fulfillment											X	
Marketing	Graphic Design Services									X			
Marketing	Print Services (Brochures/Tags/Receipts/Forms)									X			
Retail	Display Cases, Racks, Hangers									X			
Retail	Retail Bags, Paper, Plastic, Tissue									X			
Transportation	Coach Bus Services	Yes	Yes	Yes						X			
Transportation	Limousine Services (Supplemental)	Yes	Yes	Yes						X			
Transportation	Luxury Ferry Services	Yes	Yes	Yes						X			
Transportation	Maintenance Services - Fleet & Equipment	Yes		Yes	Yes							X	
Transportation	Other Vehicles/Lifts/Hoists/Jacks				Yes					X			

Note 1: Prior to executing a purchasing agreement with Encore Boston Harbor, all vendors must be registered with both the Massachusetts Gaming Commission as well as with Wynn.

Note 2: Above criteria is in addition to the following criteria; **a)** quality of product or service; **b)** cost; and **c)** scale of supplier's operation; i.e. ability to deliver product or service in required volume and at required frequency. Additional details:

"On-Call" = Capable of responding to service requirements within an agreed timeframe (typically within hours).

"24x7" = Services must be available 24 hours per day/365 days per year.

"Trade Licensed" = Properly licensed if required by necessary authorities to provide the goods or services listed.

"OEM Authorized" = Must be a certified reseller or service provider of the manufacturer.

Note 3: "Opportunity Timing" indicates the calendar quarter that we anticipate delivery of goods or commencement of services to begin.